

ZIGSAW

Building Dream Teams !!

www.zigsaw.in



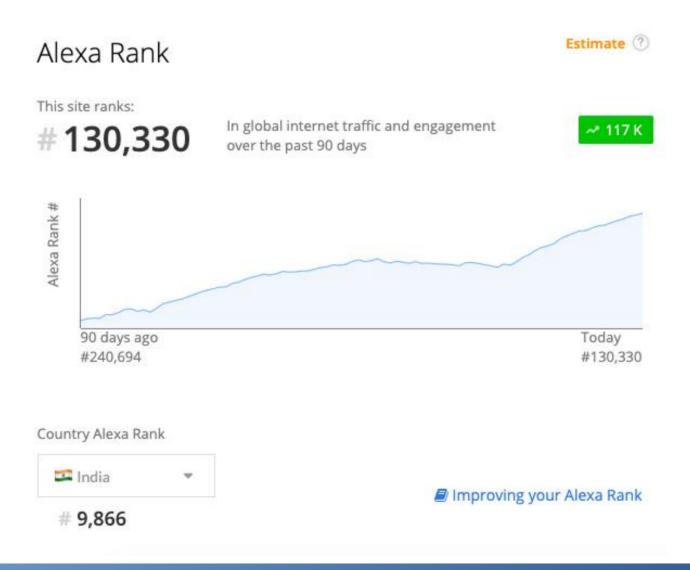
Bringing the right people together is essentially the most important responsibility of any CEO/HR Manager. Hiring the right people can propel any organisation towards growth, and bad hires can push organisations behind months.

Zigsaw is an HR technology company that is one of the fastest growing recruitment firms of India. We collaborate with companies to help fulfil their hiring requirements in the least possible time & in the best possible way.

We help companies build dream teams, faster !!

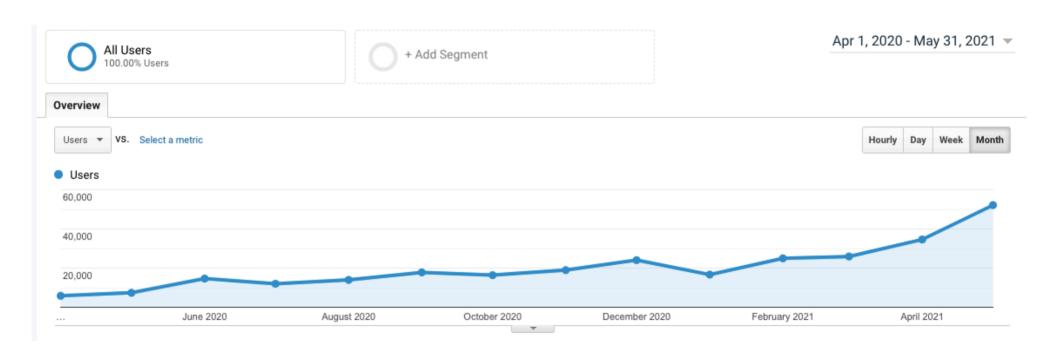


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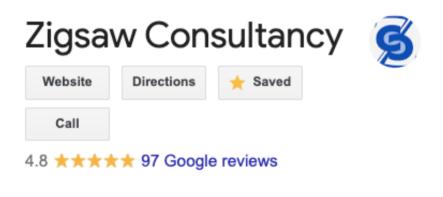


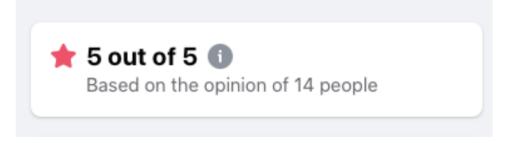
Recruitment industry is the flag bearer of any growing economy. As we become a more connected world, Recruitment offers not only domestic, but also international opportunities in the next 3-4 years.



Our users love us!!

As the core team at Zigsaw focusses on Product enhancement & brand building, we are looking for partners to deliver quality recruitment solutions: Not just upheld our existing Customer ratings, but improve on it.





Google Rating

Facebook Rating



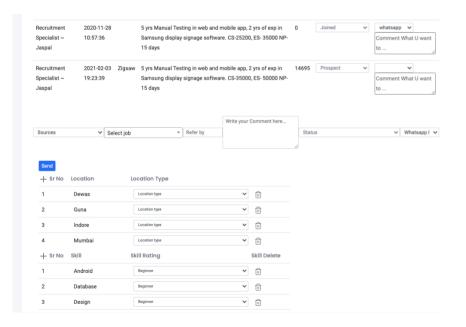
Our Product

Our Recruitment Software makes managing Recruitment much efficient

- Inbound applications make the talent pipeline much broader
- Centrally searchable & managed Database of Job-seekers lets you access interactions of other Recruiters with candidate. Also, includes the information to the candidates past Job-applications

Applied For

Applied Status



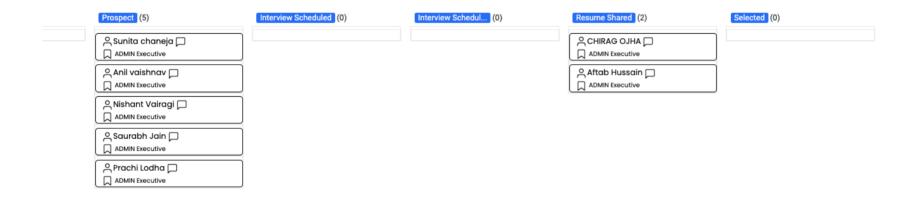
Applied For	Applied Status	Applied Date
QA (Software Tester) Expected Salary: 70000	Your Job application was shortlisted by Zigsaw and is pending action by the employer()	2021-01-14 07:54:17
Project Delivery Lead (IT Services Industry) Expected Salary: 30000	Your Job application was rejected by the administrator at www.zigsaw.in(Does not fit other criteria/conditions mentioned in the Job Description)	2020-11-18 17:10:58
LinkedIn Research Experts Expected Salary: 50000	Your Job application was rejected by the administrator at www.zigsaw.in(Lack of relevant Skills/Experience)	2020-11-18 17:09:47
Software Tester (QA Tester) Expected Salary: 40000	Your Job application was shortlisted by Zigsaw and is pending action by the employer()	2020-11-18 17:05:52
Software Tester Expected Salary: 40000	Your Job application was shortlisted by Zigsaw and is pending action by the employer()	2020-11-18 17:04:39
Academic Consultant (E- Learning Industry) Expected Salary: 40000	Your Job application was rejected by the administrator at www.zigsaw.in()	2020-11-18 17:03:17



Applied Date

Our Product

• Our simple to use drag & drop User Interface allows you to manage the candidate pipeline much effectively





Our Management Team

Role & Capacity	Name, Credentials etc.
BD Consultant	Mr. Sayantan Pal (IIM Indore)
Recruitment Consultant	Mr. Ravish Vasan (IIM Ahmedabad, Social Entrepreneur)
Technology Consultant	Mr. Shivnarayan Dhaker (NIT Nagpur) Mr. Sudhanshu Saxena (IIT Guwahati, Founder-Sphericon, Ziphop, Ravanna Logistics & Technologies Pvt. Ltd.)
Founder & CEO	Mr. Vaibhav Chouhan (IIT Guwahati, 7 years of Experience in Recruitment Industry)
Mentor	Mr. Fulendra Dhurandhar (Head-Khopoli Hydro Power Station, Tata Power) Mr. Arun Singhal (Career Services Advisor/Faculty - IIM U, Founder-Enrichmentors) Mrs. Krishna Chouhan (Retd. Deputy Director, Dept. Of Education, Rajasthan Govt.)

Our Clients







































Media Coverage





























Recruitment Partner - who should consider?

Why should someone consider becoming a RP with Zigsaw

• RP is a high reward opportunity while working with one of the fastest growing companies of India

Who should become an RP with Zigsaw?

- Talent Acquisition Professionals with 3+ years of experience aspiring to achieve more, OR
- Aspiring entrepreneurs

Why Zigsaw?

- Exclusive positions & clients would be allotted to you as a Recruitment Partner. It would allow you to maximise your monthly profit
- Our ATS makes Recruitment more efficient thereby allowing your team to close more positions per month
- Our ever-growing internal database and social media reach makes closing positions easier for RPs
- While other players continue to offer discounting, "Zigsaw" brand allows us to offer a standardised price to our Clients



Engagement

• Proposed Engagement

- It will be your responsibility to source, screen and coordinate with the candidates for the allotted open positions. You will also be coordinating with the client for their open positions.
- 1 layer of client engagement support will be provided by Zigsaw. Invoicing and associated accounting will also be taken care by Zigsaw.
- Training on Job-boards and our internal ATS to be provided.

• Terms of engagement

- You agree to a complete non-compete with Zigsaw extending till 24 months from the date of termination of agreement.
- Zigsaw has created a brand for itself in the last 8 years in the Recruitment Industry and we expect the Recruitment partners (and their team) to uphold the brand created and nurtured over the years.
 - Clients: 2000+ existing customers.
 - Users: 10.25L+ users visited our website in 2022.
- Owing to any disciplinary violation or any behaviour that could potentially hamper the brand of "Zigsaw" could lead to immediate termination of engagement whilst rendering null any payable amounts

Recruitment Partner - Offering & Commercials

- Becoming a Recruitment Partner requires an upfront partnership fee(non-refundable) of ₹1,80,000 + GST. The partnership ensures mutual growth & success. Being a Recruitment Partner allows RPs with
 - Access to our ATS,
 - Access to Internal Database
 - Access to Social Media Reach
 - Free of cost Recruiter training (initially + any new joinings)
 - Dashboards for team members & the RP
 - New open positions every week
- Revenue Sharing
 - Fixed Fee(To be paid to Zigsaw by Recruitment Partner): ₹10,000 pm (for upto 5 Recruiter Seats)
 - + ₹2,000 pm per additional seat
 - Payout (To be paid by Zigsaw to the Recruitment Partner): 60% of the revenue after the Fixed Fee deduction



ROI Calculation

Head	Description	Count	Average Amount	Total Monthly Expenses
Employee Salary	Recruitment Lead	3	₹ 24,000	₹ 72,000
Employee Salary	Recruitment Executives	15	₹ 14,000	₹ 2,10,000
Employee Salary	Recruitment Trainees	3	₹ 5,000	₹ 15,000
Office Expenses	Rent of a 600 sq ft furnished office + 1 cabin + cabin for in-person counselling (Total: 1000 sq ft)	1	₹ 30,000	₹ 30,000
Office Expenses	Internet Connection	1	₹ 825	₹ 825
Office Expenses	Office Cleaning	1	₹ 500	₹ 500
Office Expenses	Misc Expenses	1	₹ 5,000	₹ 5,000
Estimated Revenue				₹ 7,71,000
Paid by Zigsaw				₹ 4,37,400
Net Profit pm				₹ 1,04,075
One time setup fee	Recruitment Partner Onboarding Fee: 1,80,000 + Laptop at 30,000/employee + Office Branding: 20,000			₹ 8,30,000 /
Estimated ROI on investment (in months)				8

Selection Process

- Interested candidates are required to fill in the interest form (https://forms.gle/ XtptiMSKVjBtPBWg9) after depositing an application fee of ₹10,000
- Our representative would get in touch with you to have an initial discussion with you & answer any queries you might have.
- Zoom interview would be conducted at our end. Additional interview rounds could be scheduled, if required.
- Results to be tentatively declared with a weeks time of completion of all interviews. If selected, you would be required to transfer the remaining amount to GFL Recruitment within 15 days. On rejection, you would be refunded the application fee of ₹10,000 within 72 working hours



Thank you for your interest!!

Look forward to working with you

Contact Person

Name: Ms. Runika Bordia

Email: runika.bordia@zigsaw.in

Mobile: 6377208284

